

### **Ethical Collections:**

The Fair Debt Collection Practices Act and Beyond Live Webinar July 29, 2015 • 1:00 PM - 2:30 PM ET

Learn how to avoid the traps and get the information you need to be an efficient and ethical collector.

### Comments from other Lorman programs:

"I thought the information presented was done very well and helped me to understand more about the topic. The Live Webinar was very convenient and allowed me to participate right from my office. It was wonderful!" —Tiffany Evans

"I enjoyed the speaker and appreciated the hands-on reference material. The use of specific examples made things very clear." —Joan Varel

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Collecting money is increasingly challenging. One of the main rules of collecting is preventing the debtor from sidetracking the process. Never give the debtor ammunition to shoot back at the collector. We will show you how to avoid ethical and regulatory traps that can keep you from being an effective collector. We will guide you through the FDCPA, FCRA, ethical rules, trust account procedures, other regulatory issues, and more, to make you an efficient and ethical collector.

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Live Webinar ID: 396273 July 29, 2015

1:00 PM - 2:30 PM ET • Tuition: \$199

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 $Printable\ registration\ form\ available\ upon\ request.$ 

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## Agenda

# Ethical Issues Complying With the Fair Debt Collection Practices Act

- Applicability
- Rules
- Penalties
- · Practical Applications

## Ethical Issues Complying With the Fair Credit Reporting Act

- Reporting
- · Correcting Reports
- Obtaining Credit Reports
- Permissible Uses of Credit Reports

## Legal Ethics for Lawyers and Nonlawyers

- · Candor to Tribunals
- Represented Parties
- Unrepresented Parties
- Conflicts

## **Ethical Considerations Regarding Trust Accounts**

- Recordkeeping and Accounting
- Protection of Funds and Property
- · Payment of Fees

## Other Privacy and Regulatory Issues

- HIPAA and HITECH
- Red Flags
- Others

### **Business Ethics and Collections**

- Federal Acquisition Regulations Requires Adoption of Code of Conduct
- False Claims Act and Fraud Enforcement and Recovery Act
- Responsible Corporate Officer Doctrine

## **Faculty**

### Michael R. King

- Founding partner of Gammage & Burnham, P.L.C., in Phoenix
- Practiced bankruptcy, creditor's rights and collection law for more than 30 years
- · Longtime member and active participant of the National Association of Credit Managers
- Writer and speaker for Southwest Business Credit Services (James F. Sullivan Life Time Achievement Award and Spirit of Service Award) and the Commercial and Financial Development Division of the NACM

For a complete list of accomplishments, visit www.lorman.com/ID396273.

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