



PRIORITY CODE 15999	DISCOUNT CODE R4268177
SPECIAL OFFER Save 50% when you use the Discount Code provided.	

Credit and Collection Best Practices and Guidelines

Live Webinar April 23, 2019 • 1:00 PM - 2:30 PM ET

Examine key issues and strategies to succeed and ensure the collection of money owed to your company.

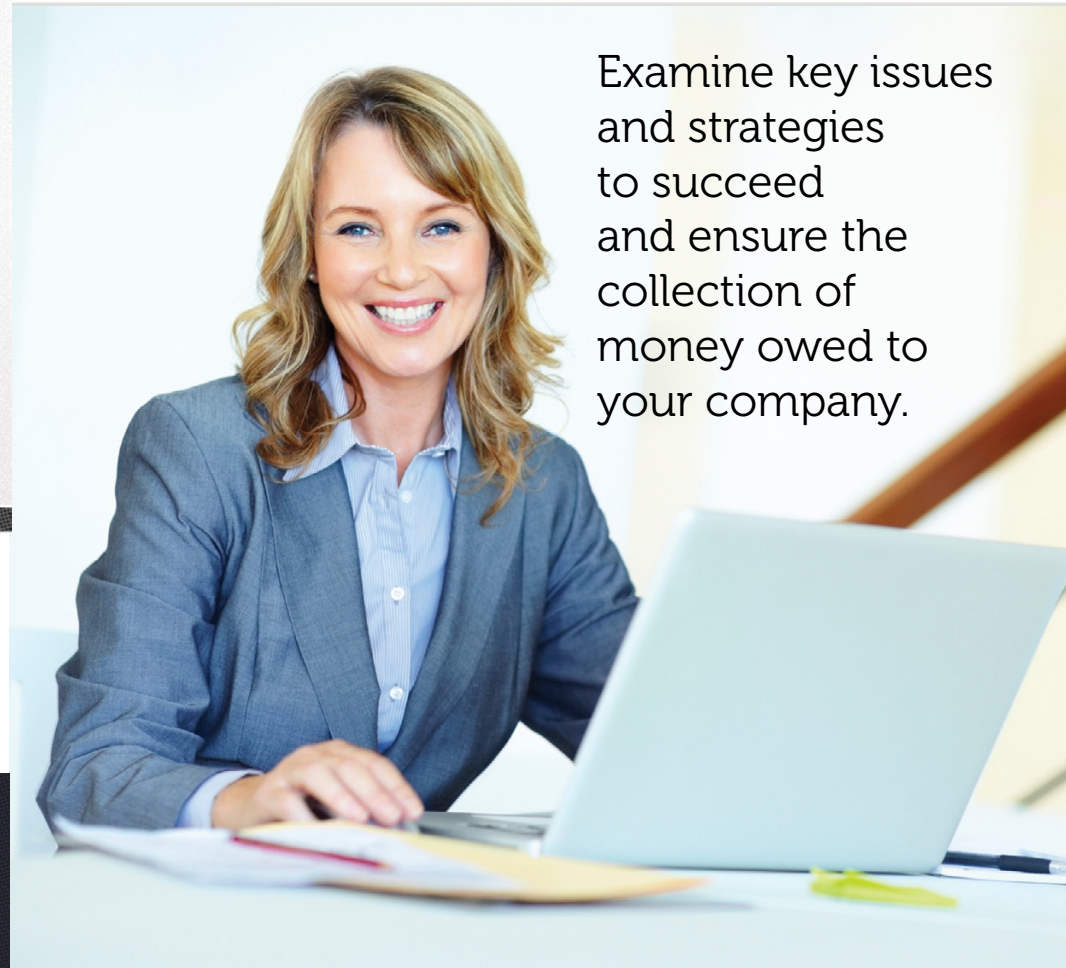
Comments from other Lorman programs:

“I thought the information presented was done very well and helped me to understand more about the topic. The Live Webinar was very convenient and allowed me to participate right from my office. It was wonderful!” —Tiffany Evans

“I enjoyed the speaker and appreciated the hands-on reference material. The use of specific examples made things very clear.” —Joan Varel

Credit and Collection Best Practices and Guidelines

Live Webinar April 23, 2019 • 1:00 PM - 2:30 PM ET



Examine key issues and strategies to succeed and ensure the collection of money owed to your company.

Learn. Implement. Succeed. **Call 866-352-9539 to register now!**



A Company with a Reputation for Success

Since 1987 Lorman has been a leading resource for compliance based media, education and content for more than 1.4 million customers. Our passion is providing you world-class training to help you succeed in business and as a professional.

Sooner or later some of your customers will have business challenges. Learning to work with financially stressed customers is key to the success of your company. Many of your customers with current problems will survive and thrive. You need to identify and help the survivors, because they will be loyal customers in the future. At the same time, you must minimize your risk to those customers who will not make it and know how to collect the money.

Learning Objectives

After attending this live webinar, you will be able to:

- review your policies and procedures.
- identify your customers.
- describe collecting the debt through garnishment.
- discuss fraudulent transfers.

Continuing Education Credit

- CLE*
- CPE*

*For detailed credit information, visit www.lorman.com/ID405334 or call 866-352-9540.

Lorman All-Access Pass

Pay once and get a full year of training in any format, any time!

- Unlimited Live Webinars
- Unlimited OnDemand and MP3 Downloads
- Easy One-Click Registrations
- Tracking Your Training and Credits
- Simplify Your Budget

All of this for just \$699/year.

Learn more and purchase at www.lorman.com/pass.

Questions? Call 877-296-2169 to speak with an All-Access Pass specialist today.

Live Webinar Registration

Live Webinar ID: 405334

April 23, 2019

1:00 PM - 2:30 PM ET • Tuition: \$219

Call 866-352-9539 or

www.lorman.com/ID405334.

Printable registration form available upon request.

Can't Attend? Audio & Manual package available online.

Agenda

Review Your Policies and Procedures

Review Your Contract Documents

Know Your Customer

What Are Your Alternatives?

Uniform Commercial Code Remedies

Other Collateral

Finding the Debtor and Finding the Assets

Discovery of Assets Through Court Proceedings: Judgment Debtors Examinations

Ethics in Collections

Collecting the Debt Through Garnishment

Execution Against Real and Personal Property

Fraudulent Transfers

Understanding Basic Bankruptcy Law From a Creditor's Perspective

General Information: Includes free downloadable manual with attendance. This live webinar may be recorded by Lorman Education. If you need special accommodations, please contact us two weeks in advance of the program. Lorman Education Services is not approved to offer self-study CPE credit for accountants; therefore, no CPE will be given for this program if ordered as a self-study package. ©2019 Lorman Education Services. All rights reserved. **Cancellations:** Substitute registrants can be named at any time. A full refund, less a \$20 service charge, will be given if notification is given six or more business days in advance. Notification of less than six business days will result in a credit that can be applied to any Lorman products or services. If you do not cancel or attend, you are responsible for the entire payment.

Faculty

Michael R. King

- Founding member of Gammage & Burnham
- Practice emphasizes creditors' rights and construction issues, and also includes consulting and supervising throughout the firm's areas of business
- Includes emphasis on creditors' rights, bankruptcy cases, general litigation, loan documentation, workouts, foreclosures and forcible detainers, as well as deficiency collection and accounts collection
- Client list includes banks, mortgage companies, distributors in various industries and leasing companies
- Former director of the Arizona Chapter of the National Association of Credit Managers (NACM)
- Named Best Lawyer in the areas of bankruptcy and creditor debtor rights for the last 10 years by Best Lawyers in America
- Ranked as a Super Lawyer by Super Lawyers
- Ranked as one of Arizona's Finest Lawyers by Arizona's Finest Lawyers Foundation
- Can be contacted at <https://www.gblaw.com/professional/michael-r-king/>

Register online at:

www.lorman.com/ID405334