**DRNAAN** Keeping You Current." Helping You Succeed.

 PRIORITY CODE	15999		DISCOUNT CODE	R1950185
	SPECIAL OFFER	Save 50%	when volutise the	Disconnt Code provided

## **Ethical Collections:**

The Fair Debt Collection Practices Act and Beyond

Live Webinar July 29, 2015 • 1:00 рм - 2:30 рм ЕТ

Learn how to avoid the traps and get the information you need to be an efficient and ethical collector.

#### Comments from other Lorman programs:

•• I thought the information presented was done very well and helped me to understand more about the topic. The Live Webinar was very convenient and allowed me to participate right from my office. It was wonderful! " —**Tiffany Evans** 

•• I enjoyed the speaker and appreciated the hands-on reference material. The use of specific examples made things very clear.<sup>99</sup> —Joan Varel

# **Ethical Collections:**

The Fair Debt Collection Practices Act and Beyond

Live Webinar July 29, 2015 • 1:00 рм - 2:30 рм ЕТ

Learn how to avoid the traps and get the information you need to be an efficient and ethical collector.

Learn. Implement. Succeed. Call 866-352-9539 to register now!



### A Company with a Reputation for Success

We have more than 26 years and 1.4 million customers worth of experience providing continuing education. Our passion is providing you world-class training to help you succeed in business and as a professional.

Collecting money is increasingly challenging. One of the main rules of collecting is preventing the debtor from sidetracking the process. Never give the debtor ammunition to shoot back at the collector. We will show you how to avoid ethical and regulatory traps that can keep you from being an effective collector. We will guide you through the FDCPA, FCRA, ethical rules, trust account procedures, other regulatory issues, and more, to make you an efficient and ethical collector.

#### **Continuing Education Credit**

- CLE/Ethics\*
- NALA 1.5/Ethics 1.5

For detailed credit information, visit www.lorman.com/ID396273 or call 866-352-9540.

#### Lorman All-Access Pass

Pay once and get a full year of training in any format, any time!

- Unlimited Live Webinars
- Unlimited OnDemand and MP3 Downloads
- Easy One-Click Registrations
- Tracking Your Training and Credits
- Simplify Your Budget

All of this for just \$699/year.

Learn more and purchase at www.lorman.com/pass.

Ouestions? Call 877-296-2169 to speak with an All-Access Pass specialist today.

#### **Live Webinar Registration**

Live Webinar ID: 396273 July 29, 2015 1:00 PM - 2:30 PM ET • Tuition: \$199 Call 866-352-9539 or

www.lorman.com/ID396273.

Printable registration form available upon request.

Can't Attend? Audio & Manual package available online.

# Agenda

#### **Ethical Issues Complying** With the Fair Debt Collection Practices Act

- Applicability
- Rules
- Penalties
- Practical Applications

#### **Ethical Issues Complying With** the Fair Credit Reporting Act

- Reporting
- Correcting Reports
- Obtaining Credit Reports
- Permissible Uses of Credit Reports

#### Legal Ethics for Lawyers and Nonlawyers

- Candor to Tribunals
- Represented Parties
- Unrepresented Parties
- Conflicts

## Faculty

#### Michael R. King

- Founding partner of Gammage & Burnham, P.L.C., in Phoenix
- · Practiced bankruptcy, creditor's rights and collection law for more than 30 years
- Longtime member and active participant of the National Association of Credit Managers
- Writer and speaker for Southwest Business Credit Services (James F. Sullivan Life Time Achievement Award and Spirit of Service Award) and the Commercial and Financial Development Division of the NACM

For a complete list of accomplishments, visit www.lorman.com/ID396273.

General Information: Includes free downloadable manual with attendance. This live webinar may be recorded by Lorman Education. If you need special accommodations, please contact us two weeks in advance of the program. Lorman Education Services is not approved to offer self-study CPE credit for accountants; therefore, no CPE will be given for this program if ordered as a self-study package. ©2015 Lorman Education Services. All rights reserved.

Cancellations: Substitute registrants can be named at any time. A full refund, less a \$20 service charge, will be given if notification is given six or more business days in advance. Notification of less than six business days will result in a credit that can be applied to any Lorman products or services. If you do not cancel or attend, you are responsible for the entire payment

## **Register online at:**

## www.lorman.com/ID396273

### **Ethical Considerations Regarding Trust Accounts**

- Recordkeeping and Accounting
- Protection of Funds and Property

#### **Other Privacy and Regulatory** Issues

- HIPAA and HITECH
- Red Flags
- Others

#### **Business Ethics and Collections**

- Federal Acquisition Regulations Requires Adoption of Code of Conduct
- False Claims Act and Fraud **Enforcement and Recovery Act**
- Responsible Corporate Officer Doctrine

Payment of Fees