

Ethical Collections: The Fair Debt Collection Practices Act and Beyond

Live Audio Conference
July 11, 2013 • 1:00 PM – 2:30 PM EST

Collecting money is increasingly challenging. One of the main rules of collecting is preventing the debtor from sidetracking the process. Never give the debtor ammunition to shoot back at the collector! We will show you how to avoid ethical and regulatory traps that can keep you from being an effective collector! We will guide you through the FDCPA, FCRA, ethical rules, trust account procedures, other regulatory issues, and more, to make you an efficient and ethical collector.

Ethical Issues Complying With the Fair Debt Collection Practices Act

- Applicability
- Rules
- Penalties
- Practical Applications

Ethical Issues Complying With the Fair Credit Reporting Act

- Reporting
- Correcting Reports
- Obtaining Credit Reports
- Permissible Uses of Credit Reports

Legal Ethics for Lawyers and Nonlawyers

- Candor to Tribunals
- Represented Parties
- Unrepresented Parties
- Conflicts

Ethical Considerations Regarding Trust Accounts

- Recordkeeping and Accounting
- Protection of Funds and Property
- Payment of Fees

Other Privacy and Regulatory Issues

- HIPAA and HITECH
- Red Flags
- Others

Business Ethics and Collections

Michael R. King Gammage & Burnham, P.L.C.

- Founding partner of Gammage & Burnham, P.L.C., in Phoenix
- Practiced bankruptcy, creditor's rights and collection law for more than 30 years
- Longtime member and active participant of the National Association of Credit Managers (James F. Sullivan Life Time Achievement Award and Spirit of Service Award)
- Writer and speaker for Southwest Business Credit Services and the Commercial and Financial Development Division of the NACM
- Member of the Commercial Law League of America
- Wrote the chapters titled "Construction Liens" and "Stop Notice Claims," published by the State Bar of Arizona in the Arizona Construction Law Practice Manual
- Recognized in The Best Lawyers in America for several consecutive years
- Recognized as a Top Lawyer and in Arizona's Best Lawyers by Arizona Business Magazine for several consecutive years
- Frequent speaker and writer on business, legal ethics and collection topics
- J.D. degree, with high honors, University of Arizona

\$199 PER ATTENDEE

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Who Will Be There?

This program is primarily designed for attorneys. Other legal professionals may also benefit from attending.

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